

Build Up Your Core Competence

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Dec 20, 2021

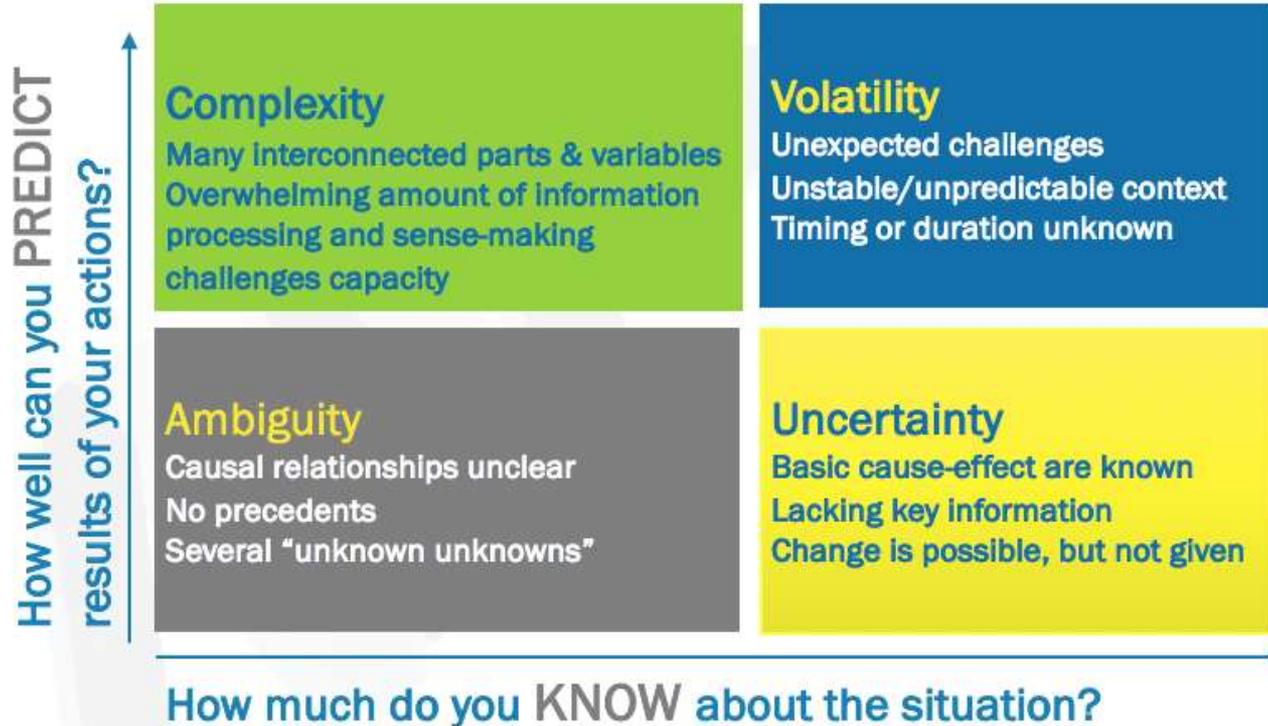


Agenda

- The World of UVCA
- Supply Chain Profession's Core Competence
- Path of Advancement

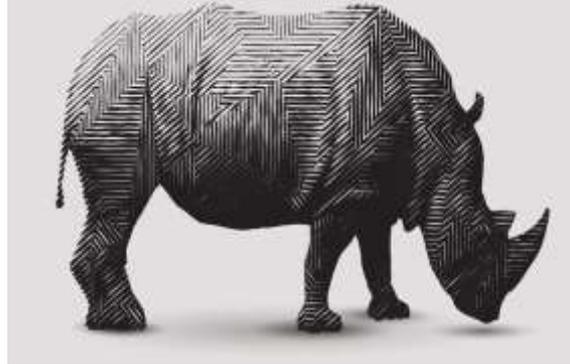


The World of VUCA





Supply Chain Impact



- Anything impacted your supply chain?
- Anything impacted your personal life?





Future Jobs Report Skills Evolving

Top 10 skills

in 2020

1. Complex Problem Solving
2. Critical Thinking
3. Creativity
4. People Management
5. Coordinating with Others
6. Emotional Intelligence
7. Judgment and Decision Making
8. Service Orientation
9. Negotiation
10. Cognitive Flexibility

in 2015

1. Complex Problem Solving
2. Coordinating with Others
3. People Management
4. Critical Thinking
5. Negotiation
6. Quality Control
7. Service Orientation
8. Judgment and Decision Making
9. Active Listening
10. Creativity



2022 Skills Outlook

Growing

- 1 Analytical thinking and innovation
- 2 Active learning and learning strategies
- 3 Creativity, originality and initiative
- 4 Technology design and programming
- 5 Critical thinking and analysis
- 6 Complex problem-solving
- 7 Leadership and social influence
- 8 Emotional intelligence
- 9 Reasoning, problem-solving and ideation
- 10 Systems analysis and evaluation

Declining

- 1 Manual dexterity, endurance and precision
- 2 Memory, verbal, auditory and spatial abilities
- 3 Management of financial, material resources
- 4 Technology installation and maintenance
- 5 Reading, writing, math and active listening
- 6 Management of personnel
- 7 Quality control and safety awareness
- 8 Coordination and time management
- 9 Visual, auditory and speech abilities
- 10 Technology use, monitoring and control



Major Competencies for Supply Management

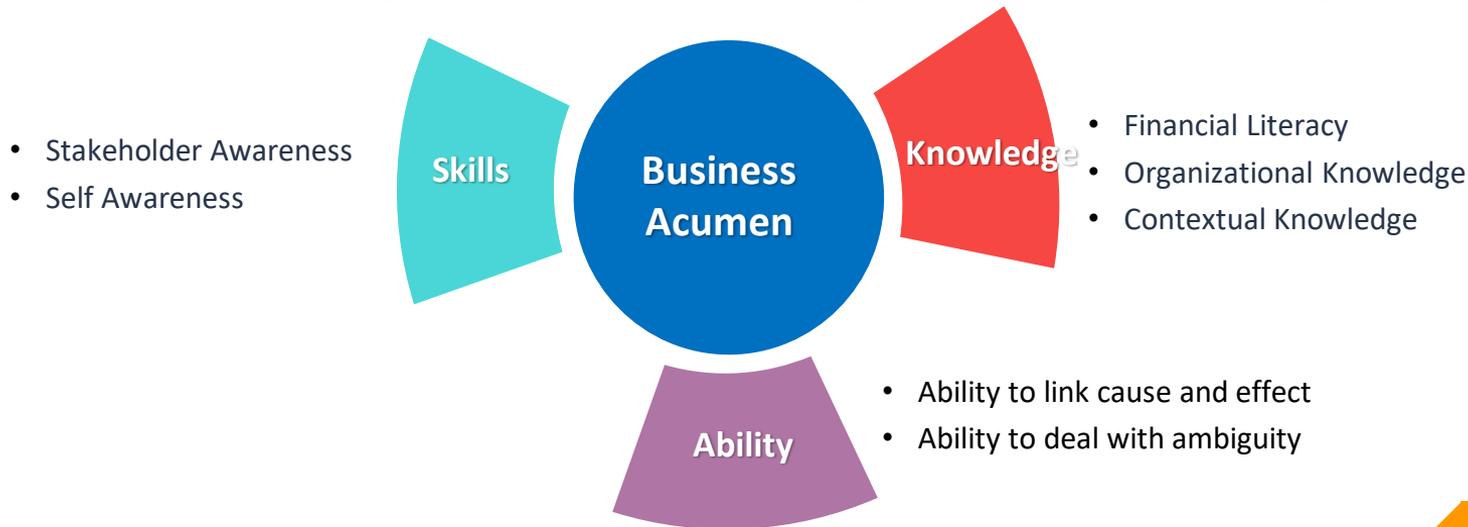
- Sourcing
- Category Management
- Negotiation
- Legal and Contractual
- Supplier Relationship Management
- Cost and Price Management
- Financial Analysis
- Supply Chain Strategy
- Sales and Operations Planning
- Quality Management
- Logistics and Material Management
- Project Management
- **Business Acumen and Leadership**
- **Systems Capability and Technology**
- Risk and Compliance
- Corporate Social Responsibility



Business Acumen & Leadership

Business Acumen and Leadership:

- A keen awareness and ability to judge business situations informed by analysis.
- An understanding of formal and informal organization structure with agility to navigate politics.





System Capability & Technology

System Capability and Technology

- Demonstrating an understanding of what technology is available (e.g. SAP, Procurement systems, e-RFX tools), and how best to make use of them and when.
- WFH
- Digitalization
- AI
- Virtualization
- Big Data





Path of Advancement- CPSM

- Certified Professional in Supply Management® (CPSM®) is a professional qualification offered by ISM. CPSM represents **one of the highest standards of professional certification in the world of supply chain.**
- The Certified Professional in Supply Management (CPSM) certifies that you have key knowledge and skills in areas such as finance, supplier relationship management, organization global strategy and risk compliance and that you are **a leader in the supply chain management profession.**





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