

The Supply Chain Transformation in HK SME in 22nd Century

Table of Content

1. Characteristics of SME
2. Automation in Supply Chain
3. Restructuring of the Supply Chain
4. Impact and effect of Greater Bay Area
5. How to compete in the post-Covid
6. Summary

Characteristics of HK SMEs

1. Robust to meet business environment
2. Flexible to meet customer needs
3. Adaptable to market change
4. Fit to economic trend

Automation in Supply Chain

With respect to automation in supply chain, it refers to ATIs (Automatic Information Technologies) and AIs (Artificial Intelligence):

1. Barcodes
2. RFID (Radio Frequency Identification)
3. Radio Frequency Data Capture (RFDC)
4. Real-Time Location System
5. Satellite tags/global positioning system (GPS)
6. Mobile Autonomous Robots (AMRs)/Automated Guided Vehicles (AGV)
7. RPA (Robotic Process Automation)
8.

Restructuring of the Supply Chain

1. Value driven business processes
2. Multi-tasks job allocation to staff
3. Self-own operations or out-sourcing
4. Built-to-order (BTO) or build-to-inventory (BTI)

Restructuring of the Supply Chain

5. Done independently or strategic partnership with others
6. Focus or expand business scope
7. More forward or keep stable
8. Opportunity or risk

Effect of Greater Bay Area

1. Policy facilitation
2. Expanded market size (87M vs 7M ppl)
3. Hong Kong is having its unique competitiveness
4. Competition and Complementary

Effect of Greater Bay Area

5. Resources sharing and integration
6. Given an opportunity for company to sustainable development
7. Golden times for technology-based company
8. Upgrade the whole supply chain practice and operations

How to Compete

1. Understanding the change and impact of business environment after Covid
2. Understanding how supply chain adapt after Covid
3. Understanding China especially its business rules or rules of game
4. Understanding your competitors especially competitors from China

How to Compete

5. Timing is critical
6. Think one step ahead
7. Think global but work local
8. Deep understanding of China

Summary

1. 22nd century is a Century of Innovation
2. Bear in mind your business should be a business of value generation
3. Competition always exit like air or virus
4. Only the company with Passion and Resilience can stand and win in the market.

- Thank you and End -

Q & A